



Steps to Prepare Your Home For Sale

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Presenting your house in the best possible light will improve your chance of securing the highest price in a reasonable timeframe.

Deciding to sell your property doesn't need to be a daunting process, make selling your home as stress free as possible by following the below steps.

1. Contact 3 local agents for an appraisal
2. Seek advice on how to present your home for sale to ensure your efforts are channeled in the right direction.
3. Tidy the exterior to create a remarkable first visual impression.
4. Remove the clutter both inside and out to create a sense of space throughout the home.
5. Take out any personal items and create a neutral canvas for potential purchasers to imagine their own personalities in each space.
6. Make simple repairs to obvious signs of damage around the home to ensure you are increasing appeal without overcapitalising.
7. Give the property a heavy duty clean to ensure that the house is presented in pristine condition.
8. If you have an outdoor area that requires some attention, it may be worthwhile spending a bit of time on this to ensure the lawn is lush, the garden beds are tidy, the pool is sparkling and the deck is cleared and cleaned.
9. Rethink the purpose of each room to enable purchasers to visualise how each space could be used.
10. Styling your home can give your property a modern & pristine look. Having your home staged for the sale is a great way to ensure that your property is presented at its very best.
11. Create a welcoming ambience prior to each open home with the addition of fresh flowers, ensuring there is an abundance of natural light flowing throughout the house and the temperature is suitable to the weather conditions